US SIGNAL

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CONTACTS:
Barbara Boshoven, Vice President of Corporate Affairs, bboshoven@ussignalcom.com, 616.988.7000
Christine Hoek, christine@articulate-pr.com, 616.662.9241

NEW OFFERING FOR MIDWEST COMPANIES

US Signal's new Managed Data Center offering
opens way to Virtual Private Cloud environments

GRAND RAPIDS, MICH. — US Signal, a leading service provider of data bandwidth capacity in the Midwest, today announced its plan to add a cloud-based Managed Data Center offering to its Managed Services portfolio by the end of the second quarter. US Signal's Managed Data Center is built with dedicated resource pools designed to rapidly provision and host Virtual Private Servers accessible through US Signal Wide Area Networks. Adding Managed Data Center makes US Signal one of the first service providers in the Midwest to offer customers the opportunity to build Virtual Private Cloud environments.

What exactly is Managed Data Center?
Virtual Private Cloud environments allow customers the ability to augment or replace legacy computer hardware infrastructures without investing capital in equipment that may be insufficient or obsolete in a short time. Customers get the additional benefits of a virtual installation with the ability to add supplementary servers quickly.

"Our new Managed Data Center and security offerings provide customers with the performance, availability, and quality they have come to expect from US Signal at a price point that will help them address ever-increasing budget pressures," says Aaron Shaver, director of product development. "With the recent advancements in cloud-based computing and security technologies, we are able to offer carrier-grade performance at a fraction of an enterprise IT budget."

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How it works

Virtual Private Clouds are created with customized Virtual Private Servers built with dedicated CPU, memory, and storage resources, offering customers a redundant computing environment with unparalleled security and storage not available in the public cloud.

Customers can access their cloud and storage environments in the Managed Data Center using US Signal's data products like MPLS and Virtual Ethernet or by using IPsec VPN in conjunction with Managed Security and Dedicated Internet Access.

US Signal's Managed Data Center offering is supported by the company's Network Operations Center. "Bringing together network and data center services provides an end-to-end Service Level Agreement unavailable with public cloud offerings," says Steve Vander Pol, product manager. "As technology evolves, US Signal continues to push the envelope of unified communications by providing comprehensive solutions for our customers that result in simplifying and streamlining their business network needs."

The Benefits

Virtual Private Cloud environments are particularly valuable in helping companies reduce costs while increasing data security. US Signal's Managed Data Center reduces customer capital expenditures by replacing large physical server deployments with rapidly scalable virtual environments. In addition, the Managed Data Center also increases customer data security by placing data behind US Signal's carrier-grade firewalls. US Signal's Managed Data Center is Infrastructure as a Service (IaaS) built on Cisco and HP platforms utilizing 3PAR Storage Arrays.

To learn more about US Signal's Managed Data Center, visit www.ussignalcom.com.

About US Signal

The US Signal network, one of the largest in the Midwest, includes more than 1,100 route miles of fiber optic metro rings in 23 markets and over 9,000 route miles of long-haul fiber connecting more than 150 on-off ramps, comprising major carrier hotel locations, incumbent telephone company central offices, and other lit buildings. To learn more about US Signal, visit www.ussignalcom.com.